Aquaculture in Greece

Facts & figures

Yannis Pelekanakis, FGM
Country profile: Seafood harvested in Greece

- 2/3 of the seafood harvested in Greece comes from aquaculture

Source: FAO, FGM
Country profile: aquaculture production

<table>
<thead>
<tr>
<th>Country Profile 2016</th>
<th>Farms</th>
<th>Tones</th>
<th>Sales ( million €)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Fresh water</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Trout</td>
<td>60</td>
<td>1,800</td>
<td>5,67</td>
</tr>
<tr>
<td>Carp</td>
<td>7</td>
<td>14</td>
<td>0,03</td>
</tr>
<tr>
<td>Salmon</td>
<td>2</td>
<td>0</td>
<td>0,00</td>
</tr>
<tr>
<td>European eels</td>
<td>4</td>
<td>271</td>
<td>2,38</td>
</tr>
<tr>
<td>Other</td>
<td>11</td>
<td>70</td>
<td>1,06</td>
</tr>
<tr>
<td><strong>Subtotal 1</strong></td>
<td>85</td>
<td>2,155</td>
<td>9,14</td>
</tr>
<tr>
<td><strong>Marine species</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sea bass &amp; sea bream</td>
<td>336</td>
<td>112,680</td>
<td>609,6</td>
</tr>
<tr>
<td>Mussels</td>
<td>585</td>
<td>18,510</td>
<td>6,89</td>
</tr>
<tr>
<td><strong>Subtotal 2</strong></td>
<td>911</td>
<td>131,190</td>
<td>616,49</td>
</tr>
<tr>
<td>Inland (non-fed)</td>
<td>72</td>
<td>720</td>
<td>2,67</td>
</tr>
<tr>
<td><strong>Subtotal 3</strong></td>
<td>72</td>
<td>720</td>
<td>2,67</td>
</tr>
<tr>
<td><strong>Grand total</strong></td>
<td>1,068</td>
<td>134,065</td>
<td>628,30</td>
</tr>
</tbody>
</table>

Source: Minagric, FGM

Fish farming is the most important aquaculture activity representing 86% of the volume and 99% of the value of total aquaculture production in Greece.
Country profile: fish farming

➢ **Marine fish farming** holds a dominant position representing 98% of the volume & value of farmed fish in Greece

➢ Greece ranks 2\textsuperscript{nd} in terms of volume and value among the EU-28 in fish farming (following the UK)

Source: Minagric, FGM
country profile: marine fish farming

- 36 years of experience
- 110,000T of production
- Non-organic & organic
- Delivered to 32 countries
- 450 million meals annually

- €0.61 bn production value
- €0.5 bn exports value
- Ranks 1st in Greek livestock exports

- 63 companies
- Based in the Ionian and Aegean sea
- 12,000 employees in total
Marine fish farming: Spatial distribution & employment

38% production (117 farms)
43% of employment
Peloponnese
West Greece
Ionian Sea

16% production (58 farms)
11% of employment
Aegean Sea

28% production (83 farms)
25% of employment
Thessaly &
Central Greece

12% production (41 farms)
7% of employment
Epirus

Source: Minagric, FGM
Supply of sea bass & sea bream

Greece 2017: 63% of EU supply, 29% of global supply
Marine fish farming: «new species» and organic farming

- 3% of Mediterranean fish farming
- Better market conditions

- Organic production stands for 0.7% of total bass and bream production
- Limited market
Supply of sea bass & sea bream

Market sales

- Greece: 19%
- Italy: 38%
- Spain: 13%
- France: 9%
- Portugal: 8%
- U.K.: 2%
- Germany: 3%
- Netherlands: 3%
- Other EU: 3%
- Other Markets: 2%

- Domestic market stands for 20% of the total supply
- Approx. 80% of the production is exported
- 95% of exports are shipped in Europe
- Shipped to over 34 countries to Europe, USA, Canada, Asia, Middle East etc.

Exports

- EU: 95%
- N. America: 4%
- Other: 1%
Producers Organization

- Newly recognized PO
- 21 producers, 80% of bass and bream production
- Main objective the implementation of marketing campaigns based on a brand name
THANK YOU!